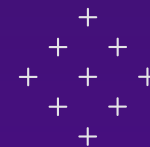comensura

FAQ – How Statement of Work Management in Comensura's c.net platform benefits you and your organisation

An FAQ on the benefits of managing your Statement of Works in Comensura's c.net platform.

What is a Statement of Work?

A Statement of Work (SoW) is a document used to define and manage project tasks and activities, and to control a project's deliverables, milestones, and deadlines. A SoW says what will be done, who will do it, and how and when they will be paid. This has become the go-to way to resource projects that have a clear beginning, middle, and end.

What is SoW management?

Statement of Work management is the process of managing the sourcing, contracting, and managing the delivery of services from external providers via individual Statements of Work. This can include planning, budgeting, negotiating, contracting, monitoring, evaluating, and reporting on the performance and outcomes of the services.

Why is SoW management important?

SoW management is important because 'services' account for a large and growing share of organisational spending and value creation. It is estimated that 65% of all non-employee workforce spend comes from SoW based services and this is set to grow.

Statement of Work management can help an organisation improve efficiency, innovation, quality, and end-user satisfaction, by better managing and leveraging the expertise and capabilities of external providers.

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How can I individually benefit from using Comensura's Statement of Work (SoW) Management platform? How will it benefit my projects and SoWs?

A technology-based SoW management platform makes life so much easier to maximise time and productivity when it comes to delivering projects with a need for contingent workers and finding workforce management service providers.

Ultimately, it will save you time, administration and provides the support to achieve better – and less risky - complex services and project outcomes. What's not to love about that?

Additional benefits to you are:

▶▶▶ Support from experts, including sourcing suppliers, creating robust Statements of Work, defining milestones, and getting the best commercial and contractual requirements in place

▶▶▶ Complete audit trail

Effectively, using Statement of Work to deliver complex services and projects means you pay for outcomes, as opposed to just worker's time. This gives you:

▶▶▶ Accountability, visibility, and control for project delivery for all stakeholders

▶▶▶ Automated payment process based on prescribed and measurable milestone outcomes

▶▶▶ You only pay for agreed results or deliverables, once you get them

How will support from Comensura's SoW experts help me and my project or service delivery?

Our experts help you with:

▶▶▶ Advice on capturing an effective SoW specification of requirements, identifying project outcomes and associated payment process

▶▶▶ Support on the best way to create an approach that meets your needs

▶▶▶ Selection of a supply chain of external providers capable of delivering the project or service outcomes

▶▶▶ Measurement and evaluation of full procurement process

▶▶▶ Open and constructive dialogue between you and potential suppliers in an auditable environment

▶▶▶ Management and evaluation of supplier bids and objective based selection

How does my organisation benefit from using Comensura's SoW Management platform?

You organisation benefits from:

▶▶▶ Better project and service outcomes, results, and quality

▶▶▶ Paying based on results and outcomes vs paying for time and materials

▶▶▶ Increased efficiency

▶▶▶ Payments aligned to milestones

▶▶▶ Better predictability of costs and overspend avoidance

▶▶▶ Provides analytics and measurements to inform decision makers on which suppliers to re-engage

What is c.net?

c.net is Comensura's VMS (Vendor Management System). Its helps organisations find, engage, and manage workers and service providers with easy to access data. In just a few clicks, hiring managers can reach out to the supplier market and access a pool of available workers or service providers. Forget the chaos of multiple hiring managers and project leaders juggling multiple systems and invoices from multiple suppliers – everything happens within c.net.

How do I access c.net?

If you already have an account, you can log in here:

https://uk.comensura.net/CNET5/Account/Login

If you don't already have an account set up, you can get by emailing **sow@comensura.co.uk**

Need help getting started?

Talk to the team at **sow@comensura.co.uk**. We can help get you set up on c.net and support you with defining your first SoW in the platform.

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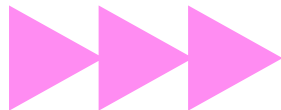
How does Comensura c.net technology overcome key SoW challenges?

SoW management can be challenging because services are often complex, intangible, and variable in nature, making them difficult to define, measure, and compare.

Technology can help by providing a platform with intuitive tools that enable end-to-end visibility, control, and collaboration across the project's lifecycle. It can also automate and streamline the processes of sourcing and contracting, reducing manual work, errors, and delays.

Comensura consistently evaluates c.net and how it meets clients' needs. As the workplace evolves c.net evolves with it, with new features and improvements created as demand arises.

How does Comensura's SoW management reduce costs and risks?

Using Comensura's SoW management technology c.net can help organisations optimise their spending and mitigate their risks, by enabling them to negotiate and enforce the best terms and conditions and monitor and manage the compliance and performance of the services providers on an ongoing basis.

How does Comensura's SoW management optimise quality and efficiency?

SoW management from Comensura saves organisations time and resources by simplifying and accelerating the processes of finding, engaging, and managing the services providers.

It can help organisations access and leverage the best talent and solutions, by enabling them to compare and evaluate the services providers based on relevant criteria and feedback.

Can Comensura's SoW management measure the success of a project?

Comensura's SoW management enhances the data and analytics capabilities of an organisation, enabling them to track and measure the performance and outcomes of the services with a view to optimising future projects.

The technology can also help organisations align their services procurement with their business goals and priorities, by enabling them to measure and report on the value and impact of the services.
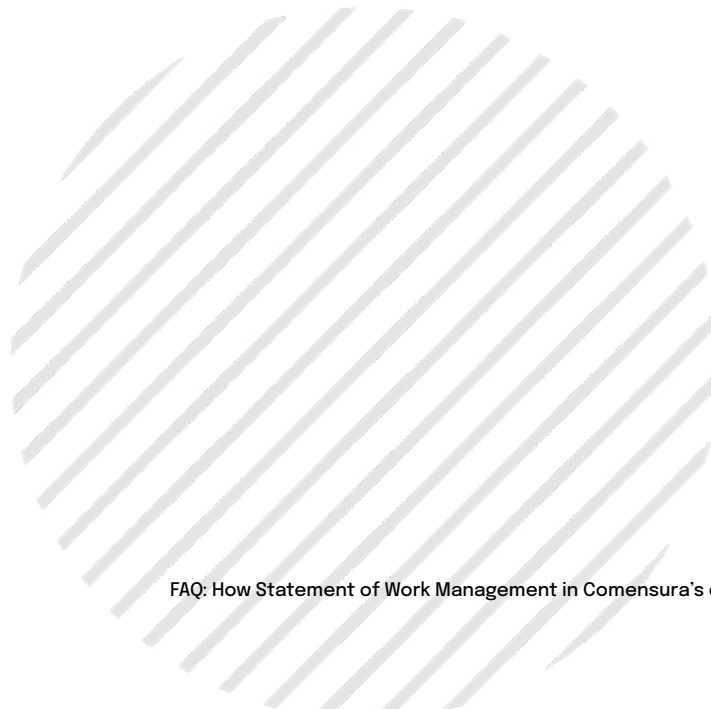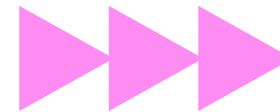
About Comensura – Smarter workforce solutions

We simplify workforce acquisition and management with smart tech, enabled by smart people, streamlining people-based procurement. We save companies money and time, while ensuring full compliance and better access to talent.

Since 2001 we've been helping organisations plan, build and manage their workforces. We save companies money and time, ensuring full compliance and quality at every step.
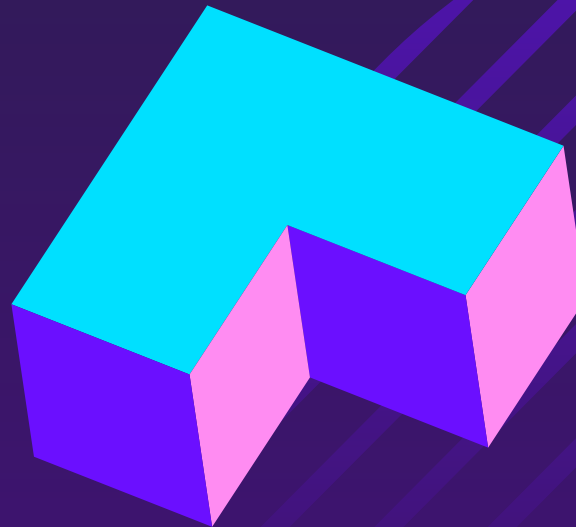
Get in touch

About Comensura

Comensura delivers a smarter workforce solutions for customers with complex resourcing needs. We build and manage supply chains which connect customers to a vast pool of contingent workers and service providers through our Vendor Neutral Managed Services and Statement of Work Management solutions.
Our independent approach helps customers meet all their sourcing needs with efficiency, visibility, control, compliance, and value prioritised at every step.

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